# Liam Elia

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## **EXPERIENCE**

## **Business Affairs Coordinator, Project Development**

Reel One Entertainment

• Managed relationships with writers and third-party production companies, improving project efficiency by 20% through effective communication and contract negotiations.

• Generated reports on genre distribution, leading to optimized project development strategies and increased client satisfaction.

• Collaborated cross-functionally with producers, creative executives, and legal counsel to streamline contract processes and to create innovative solutions.

## **Business Affairs Assistant**

Reel One Entertainment

- Optimized the motion picture copyright application process, saying resources, cost, and reducing application time by 90%.
- Facilitated the opening of bank accounts for 52 productions, ensuring timely access to funds and minimizing production delays.
- Served as COO's executive assistant, managing administrative tasks and supporting strategic business planning initiatives.

## **Operations Support Analyst**

Canada Guaranty Mortgage Insurance

• Managed key quality assurance metrics and reporting for mortgage insurance products, improving data accuracy by 25%

- Provided exceptional customer support to key stakeholders, developing strong communication skills and problem-solving abilities.
- Trained and organized daily tasks for new team members, enhancing efficiency and onboarding processes.

## **Sailing Coach**

Lake of Bays Sailing Club

• Mentored and taught sailing skills to diverse groups of students, fostering a passion for outdoor water activities.

• Organized and led sailing events, promoting community engagement and environmental stewardship.

### **EDUCATION**

Canadian Securities Course Canadian Securities Institute	In Progress Online
<ul> <li>Data-Driven Product Management Simulator Certificate</li> <li>GoPractice</li> <li>Developed data-driven product management skills through hands-on simulations.</li> </ul>	<b>April 2024</b> Online
<ul> <li>Data Analyst, Python Certificate</li> <li>Datacamp</li> <li>Developed data analysis skills to manipulate, analyze, and visualize data with Pandas and Python.</li> </ul>	February 2024 Online
<ul> <li>Bachelor of Arts (Honours), Film &amp; Media</li> <li><i>Queen's University</i></li> <li>Graduated on Dean's Honour List</li> <li>Relevant Coursework: LAW 204 Corporate Law, ENIN 301 Creative Entrepreneurship, FILM 450 Digital Business</li> </ul>	<b>2016 - 2020</b> <i>Kingston, ON</i>

## PROJECTS

Podcast Generator   Python, Javascript, HTML, CSS, FastAPI, OpenAI API, Supabase	July 2024 - Present	
• Created a platform that converts PDFs into 20-minute podcasts using Retrieval-Augmented Generation.		
Storybook Platform   <i>Python, Stable Diffusion, Flask, Replicate, ComfyUI, OpenAI API</i> • Launched a personalized children's storybook generator using AI for original narratives and illustration	<b>June 2023 - February 2024</b> ns.	
SKILLS		

Professional: Project Management, Leadership, Group Problem Solving, Partnership Management Technical: Python, AI Integration, HTML, CSS, Javascript, Microsoft Excel and Office Suite

Vancouver, BC

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August 2022 - June 2023

# March - November 2021

February - August 2022

### Toronto. ON

## Summers 2016 - 2019

Lake of Bays, ON